



Missouri Alliance for Home Care  
2420 Hyde Park, Suite A  
Jefferson City, MO 65109 - 4731

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## Missouri Alliance for Home Care

presents

### Intermediate Coding for Home Health

featuring

**Teresa Northcutt, RN, BSN, COS-C, HCS-D**

with

**Selman-Holman & Associates**

**Stoney Creek Inn • Columbia, MO**

**October 9, 2012 ♦ 8:00 a.m. to 4:30 p.m.**

Instruction

**October 10, 2012 ♦ 8:00 a.m. to Noon**

Instruction

**October 10, 2012 ♦ 2:00-4:00 p.m.**

Facilitated Study Session

Coding Certification Exam Offered

**October 11, 2012 ♦ 9:00 a.m.**

*Separate registration and fee are required for the exam*

See information enclosed

The material in this conference is intended  
for trained and experienced coders in home health.  
This is **not** a basic course.

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**About our instructor:** Teresa Northcutt joins Selman-Holman & Associates from Primaris, the Quality Improvement Organization for Missouri, where she provided assistance to agencies in analysis, planning, training/implementation, and evaluation of quality interventions that helped Missouri rank in the top ten states in the nation in several home health outcome measures, including reducing hospital admissions. She has presented on-site training for home health agency clinical staff on OASIS assessment and coding, focusing on customized clinical education programs and the practical application of guidelines by field staff. In addition, she has provided educational programs on agency communications and processes, quality outcome improvement, and care transitions for regional and state conferences. Certified in OASIS competency (COS-C) and as a Homecare Coding Specialist-Diagnosis (HCS-D), Teresa brings comprehensive and contemporary knowledge of home care and quality improvement methods. Teresa has had experience as Clinical Services and QI/Education manager with home health agencies, and as a hospital resource nurse, patient educator, and quality improvement facilitator.

Content of this Training:

Think you have the basics down pat-you may be surprised! We start with a quick overview of fundamental coding skills and then progress to coding in PPS, with special attention to coding the case mix diagnosis appropriately. Those who code accurately shouldn’t miss out on the case mix points that less skilled coders may miss, nor should they be accused of upcoding. With governmental entities and contractors such as OIG, PGBA and the ZPICs targeting homecare, this is the time to ensure that your coders are coding correctly to protect your revenue. This class will provide plenty of opportunity to try out your skills in coding common home care scenarios, along with more complex scenarios. Application of the official guidance is the name of the game. Find out how diagnoses affect your outcomes and discuss those diagnoses causing problems in medical review. This seminar is a good preparatory for taking the HCS-D.

After the Intermediate Coding training concludes, candidates for the HCS-D certification and re-certification are invited to attend a study session to prepare for the exam. The study session will provide a review of the areas of coding knowledge that will be covered on the exam, sample questions, and testing tips. Improve your chances to pass the exam by taking advantage of this opportunity for questions and discussion to help focus your preparation for the exam the following day!

A brief overview of the material to be covered in this conference includes:

- Explain CMS guidance on sequencing.
- Explain the relevance of OASIS C data items for diagnoses to payment.
- Prioritize diagnoses based on clinical assessment and planned interventions.
- Apply specific sequencing rules as required by the Official Coding Guidelines.
- Explain coding of diagnoses of infections, neoplasm’s.
- Explain coding of endocrine disorders such as diabetes, anemia’s, mental disorders, and the nervous system & sense organs.
- Explain coding of diagnoses of cardiorespiratory illnesses, cerebrovascular disease and GI & GU disorders.
- Identify the differences between different kinds of ulcers.
- Explain coding of diagnoses and appropriate use of V and E codes.
- Describe the purpose and appropriate use of V and E codes.
- Use the coding manual to find codes and sequence diagnoses for home care scenarios.

This conference has been pre-approved for 10 CEUs towards the maintenance of the HCS-D credential.

Each student must have his/her own copy of the 2012 ICD-9-CM Manual for use in the classroom.

You may purchase an ICD-9-CM manual through Decision Health at a discount if your agency is a member of MAHC. See details on the MAHC website: [www.homecaremissouri.org](http://www.homecaremissouri.org)

Continuing Education:

MO Alliance for Home Care is an approved provider of continuing nursing education by the MO Nurses Association, an accredited approver by the American Nurses Credentialing Center’s Commission on Accreditation.

Participants will receive 9.75 contact hours at the completion of the conference.

CONFERENCE REGISTRATION FORM

COMPANY

ADDRESS

PHONE

PARTICIPANT #1

EMAIL

PARTICIPANT #2

E-MAIL

Intermediate Coding Oct 2012

MAHC Members

\$300 for 1st person/one person X\_\_\_\_\_person  
\$250 for 2nd person, same company X\_\_\_\_\_person  
\$225 for 3rd or add’l persons, same company X\_\_\_\_\_person

Non Members

\$600 per person X\_\_\_\_\_person

TOTAL AMOUNT ENCLOSED \_\_\_\_\_  
Selman-Holman



**Mail Registration & Payment to:**  
Missouri Alliance for Home Care  
2420 Hyde Park, Suite A  
Jefferson City, MO 65109-4731  
Phone: (573) 634-7772 Fax: (573) 634-4374

**Cancellations:** Registrations canceled by 5 p.m. on October 2, will be issued a 90% refund. Those canceled after 5 p.m. on October 2, will be issued a 50% refund. No refunds will be given for cancellations on or after the conference date.

- Considerations:**
- Out of consideration for others, please limit fragrances; many people suffer with allergies or other reactions to scents.
  - If you require special assistance, please submit requirements three weeks in advance of these events.

**Conference location:** Stoney Creek Inn & Conference Center, 2601 Providence Rd. Columbia, MO 65203  
(See guest room information)

**Guest Room Information:** Guest rooms are available at Stoney Creek Inn at 2601 South Providence Rd. in Columbia. Guest room rate is \$89.00 – ask for the Missouri Alliance for Home Care rate. Reservations: 800-659-2220. Make reservations by September 25, 2012 to assure special rate.

Register **TODAY** through BMSC for the Certification Exam for Home Care Coding Specialist Diagnosis (HCS-D)  
(Recertification Exam also available)

Look for the link to the Special Registration Form in the Education Column of the MAHC Website: [www.homecaremissouri.org](http://www.homecaremissouri.org)

**Standard Exam Fee: \$299 • MAHC Members Exam Fee: \$269.10**  
**Standard Recert Exam Fee: \$189 • MAHC Members Recert Exam Fee: \$170.10**

**Preparation material:** Potential test takers are welcome to download a free study outline and practice questions from the BMSC website to help with preparation. Access this link through the MAHC website [www.homecaremissouri.org](http://www.homecaremissouri.org).

More in-depth study guides are available for purchase after through Decision Health at a cost of \$67.00. This will be the 2012 version of the exam, based on the 2012 ICD-9 Code Set that was effective October 1, 2011. **Access the link to this study guide through the MAHC website [www.homecaremissouri.org](http://www.homecaremissouri.org).**