



*Missouri Alliance for Home Care
presents...*

Private Duty Rocks

Sunday, April 25, 2010 ■ 8:30 am - 4:30 pm
Tan-Tar-A Resort ■ Lake of the Ozarks

*Conference topics are targeted to Private
Duty Providers and those who want to know
more about Private Duty Home Care.*

Special Pricing Available for attending
this conference plus the Missouri Alliance for
Home care Annual Conference, April 26-28.



About this conference:

Providers of Private Duty (private pay) services have issues that differ from those of other types of providers. MAHC has worked closely with an energetic task force of Private Duty providers throughout the state to plan a day of learning, sharing and networking. Intended to help you better meet clients' needs, the needs of your employees as well as provide you with new approaches to business.

Conference Schedule

- 8:30 to 9:00 a.m. Registration Open ■ Coffee and rolls available ■ Take time to visit with other providers
- 9:00 to 10:30 a.m. Keynote Address: Leigh Branham, Author and Consultant
The 7 Hidden Reasons Employees Leave - How to Take Action Before it's Too Late!
- 10:30 a.m. to Noon **Facilitated Round Table Discussions**
Join small groups in discussing industry topics of interest, bringing your ideas or your curiosity to the table. Time will allow each participant to attend two sessions of roundtables. Discussion topics may include HR management, due diligence, client relations and more.
- Noon to 1:00 p.m. Luncheon provided. Time for personal networking
- 1:00 to 2:30 p.m. Concurrent Workshops
- Workshop A **Workers' Comp: Tips to Lower Your Costs**
Tired of paying high premiums for workers compensation? Your premium is controllable by you! Do you know the direct and indirect costs injuries have on your bottom line? Learn how your premium is calculated, who determines your rates and the impact your injuries have on future premiums. This session offers tips on how to control losses through effective safety management, safe patient handling programs, accident investigation, good hiring practices and early return to work programs. Through successful safety programs you can reduce workers compensation frequency and severity to ultimately reduce what you pay for coverage each year. *Randall Gammill, Connell Insurance, Branson, MO*
- Workshop B **Managing a Mobile Workforce:**
Learn how to effectively and lawfully comply with applicable laws and regulations when managing a mobile workforce in the absence of face-to-face supervision of individual performance. *James Foster & Stephen Maule, McMahon Berger*
- Workshop C **Alternative Sources of Funding**
Panel presentation on how to assist your clients in locating untapped resources. These presentations are not sales pitches, but are fact-based information about revenue sources you may not be giving enough consideration:
Long-Term Care Insurance – Greg Clements, Former LTC Insurance Representative
Reverse Mortgages – Tim Murphy, Murphy & Tobin, Kansas City
Veteran's Administration Benefits – Staff member of Missouri Veteran's Commission
- 2:45 to 4:30 p.m. **Tips, Tools and Best Practices**
A panel of experienced providers from a variety of agencies will share their experiences, tips, what worked and what didn't, samples of forms, and much more. Time for Q&A will be allotted.
- 5:00 to 7:00 p.m. Hospitality Reception in Suite 1603, Bldg E, hosted by Crossroads Hospice of Kansas City and Southwestern Technologies
-



Stay for the MAHC Annual Conference and Home Care Exhibition taking place at Tan-Tar-A through noon on Wednesday. Workshops of interest to all aspects of home care are offered, including wage and hour issues, employers' obligations under ADA, unions, personal safety, cultural sensitivity and many more. See separate conference materials at www.homecaremissouri.org

Room Reservations: The special conference room rate of \$105.00 is guaranteed ONLY through Friday, March 26th! Call the reservations desk today 800-TANTARA (800-826-8272) or go to www.tan-tar-a.com and click on "online reservations", then "guest attending a conference" and use group code **AHCR**.

REGISTRATION FORM:

Company: _____

Address: _____

City, State, Zip: _____

If you attend the Private Duty Conference on Sunday, April 25th and the MAHC Annual Conference, you will save \$100 from the combined total registration fee.

# People	Private Duty Conference Only	Private Duty Conf + Monday Only MAHC	Private Duty Conf + MAHC Full Conf
One Person	\$169	\$294	\$468
2-5 People	\$149 each	\$274 each	\$448 each
6 or more	\$129 each	\$254 each	\$428 each

Participant Information		PD Conf		MAHC Conf	
Name	Email	Private Duty	Full Conf	Mon Only	Fee

Photocopy as needed

TOTAL ENCLOSED \$ _____

Private Duty Conference



Send registration and Payment to:



Missouri Alliance for Home Care
 2420 Hyde Park, Suite A Jefferson City, MO 65109
 Phone: 573-634-7772 Fax: 573-634-4374

Conference Cancellation Policy: Cancellations received by 4/17/10 are eligible for a 90% refund. Cancellations received on or after 4/18/10 are eligible for a 50% refund. No refunds granted for cancellations received after 4/24/10. We will bill for unfulfilled reservations at the full rate.



Missouri Alliance for Home Care
2420 Hyde Park, Suite A
Jefferson City, MO 65109 - 4731

PRESORT STANDARD
U.S. POSTAGE
PAID
JEFFERSON CITY, MO
PERMIT NO. 219

Keynote Speaker: Leigh Branham, Author and Consultant
*“The 7 Hidden Reasons Employees Leave -
How to Take Action Before it’s Too Late”*



Surveys of managers reveal that more than 85% believe employees leave for “pull” reasons such as “more pay” or “better opportunity.” Yet, when employees are asked what first caused them to think about leaving, more than 80 percent point to “push” factors related to poor management practices or undesirable working conditions. This gaping disconnect between belief and reality keeps organizations from addressing the problems of employee disengagement and turnover with on-target solutions. Learn about the seven root causes for employee turnover and how to avoid them taking hold.

Private Duty Rocks

Sunday, April 25, 2010
8:30 am - 4:30 pm
Tan-Tar-A Resort
Lake of the Ozarks